



## Business Development Manager

### About Neoen

Neoen is one of the world's leading and fastest growing independent producers of exclusively renewable energy. Neoen has over 4.1 GW of solar, wind and storage capacity in operation or under construction in Australia, France, Finland, Mexico, El Salvador, Argentina, Ireland, Jamaica, Mozambique, Portugal, and Zambia. The company is also present in Croatia, Ecuador, Sweden, and the USA. Neoen's flagship assets include France's most powerful solar farm (300 MWp) in Cestas, and the world's largest lithium-ion power reserve (150 MW / 193.5 MWh storage capacity) in Hornsdale, Australia.

A player in the fight against global warming and the energy transition, Neoen's mission is to design and implement the means to produce the most competitive renewable electricity, sustainably and on a large scale. As a responsible company whose long-term vision is reflected in a strong and sustainable growth strategy, Neoen is targeting more than 10 GW capacity in operation or under construction by end of 2025.

Neoen (ISIN Code: FR0011675362, ticker: NEOEN) is listed in Compartment A of the regulated market of Euronext Paris.

For more information: [www.neoen.com](http://www.neoen.com)

In Ireland, Neoen owns a 54MW portfolio of eight commissioned wind farms and is also at varying stages of development of a growing number of greenfield wind farms. In the solar sector, Neoen and its Irish partner BNRG have been declared in 2020 successful for around 55 MWp in the Republic of Ireland's first governmental tender for solar farms.

### Role Purpose

Neoen is seeking applications for the role of **Business Development Manager**, to be based in our Dublin office. This is a broad-ranging and dynamic role and the successful applicant will be responsible for the coordination and management of new and current onshore wind, solar and energy storage projects in Ireland.

Reporting to the Managing Director - Ireland, you will be part of Neoen's growing development team tasked with progressing our greenfield portfolio of onshore wind, solar and energy storage projects in Ireland. The role will entail working alongside the Managing Director to offer support and the coordination of multi-disciplinary teams from our external panel of providers of planning, environmental services, electrical, solar, wind and storage analysis.

The main tasks include:

- Prospection of new sites for the development of projects;
- Analysis of the electrical network infrastructures to facilitate the interconnection of the projects;
- Development of plans to lead or assist with landowner negotiations (on site, road access, cable, and overhead line wayleaves, etc.);
- External stakeholder management including local communities, local authorities, and elected representatives;
- Oversight of third-party partners and providers of technical services;
- Management of the Environmental Impact Assessment Report (EIAR) and planning process from initial stages through to handover to our pre-construction team;

- Run financial models;
- Support of the development of a business case in the acquisition of wind, solar and energy storage projects;
- Support of the submission of offers in the case of public or private tenders;
- Support of the Construction and Asset management teams during the initial phases of the performance of the services;
- Familiarity with and guarantee of compliance with Health & Safety procedures;
- Regular management reporting.

## Candidate profile

- Master's degree in engineering, planning or business administration, with specialisation in renewable energy, environment, or project management – experience in wind farm projects development is considered an advantage;
- 3-5 years work experience in a similar role;
- Proficiency in the use of GIS/AutoCad software is considered an advantage;
- Solid analytical skills, strong adaptability, efficiency;
- Strong project management skills;
- Leadership and strong team spirit;
- Strong motivation to work in a complex environment; you are organized, open-minded and able to work independently; you can work on several projects in parallel;
- Social skills, excellent oral and written expression;
- Integrity, ethical standards, and sound judgement;
- Intellectual curiosity, passion and self-motivation;
- Full clean driving licence.

## Conditions

- Permanent contract
- Based in Dublin with a lot of travel involved (within Ireland for field work and meetings and occasional travel to Neoen's Head Office in Paris, France)
- Starting date: as soon as possible

Please send you CV and cover letter to [neoen.ireland-CV@neoen.com](mailto:neoen.ireland-CV@neoen.com)