

NEOEN



Consolidated H1 2021 results

July 30, 2021

Disclaimer

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1. H1 2021 highlights

2. Progress achieved in the secured portfolio

3. H1 2021 operational data and results

4. Outlook

5. Appendices



H1 2021 highlights



15

Countries



281

Employees



600 M€

Rights issue



2.7 GW

In operation



4.8 GW

In operation or under construction



5.5 GW

Secured⁽¹⁾



165 M€

Revenue

up 5% y-o-y



126 M€

EBITDA

down 15% y-o-y



136 M€

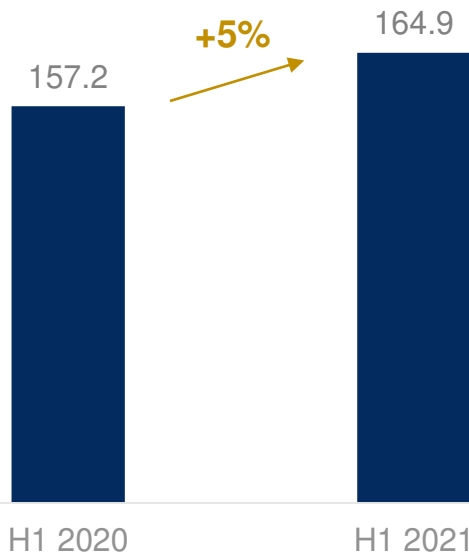
Cash-flow from operating activities

up 48% y-o-y

(1) Assets in operation, under construction and projects awarded

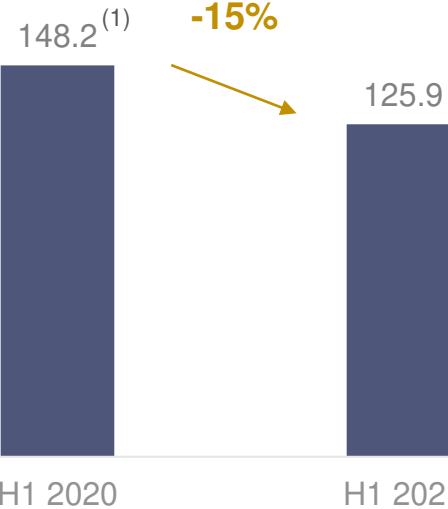
H1 2021 highlights

Revenue (M€)



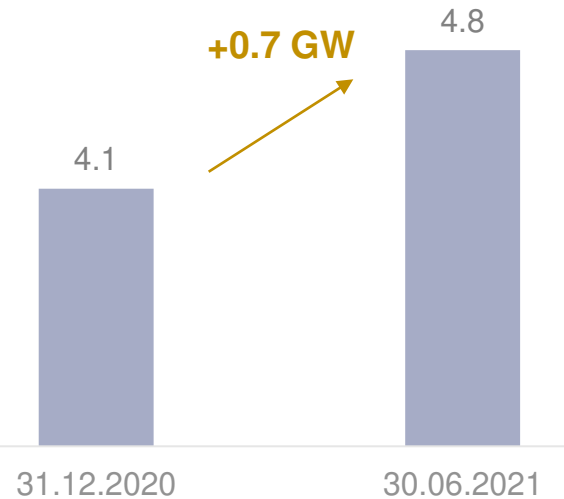
- **H1 2021 revenue up 5% year-on-year**
 - Q1 2021 revenue down 16% y-o-y
 - Q2 2021 revenue up 38% y-o-y

EBITDA (M€)



- **As expected, H1 2021 EBITDA down 15% y-o-y due to a very high basis of comparison:**
 - High level of liquidated damages in Americas in H1 2020
 - Exceptionally strong level of revenue recorded by the storage activity in Australia in Q1 2020

GW in operation or under construction



- **4.8 GW in operation or under construction** in line with the target of 5 GW at the end of 2021
 - Commissioning of **95 MW** in H1 2021
 - Launch of construction of **710 MW** in H1 2021

(1) 149.2 M€ restated for the exclusion of the expense resulting from the application of IFRS 2, whose impact for H1 2020 was -0.9 M€

1. H1 2021 highlights

2. Progress achieved in the secured portfolio

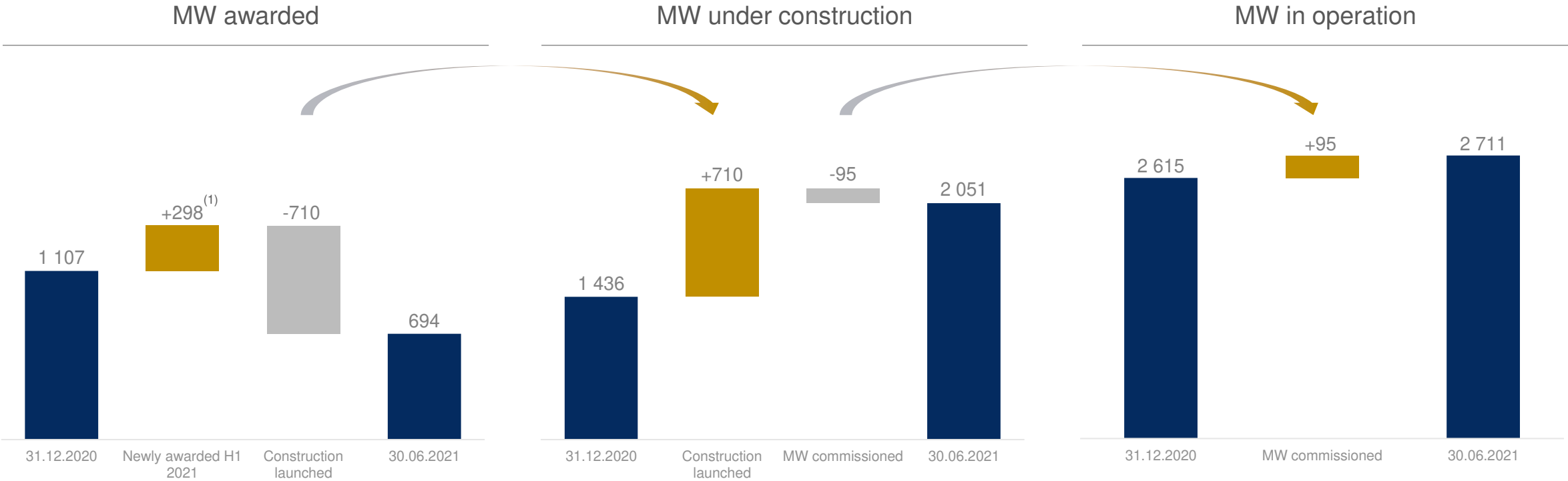
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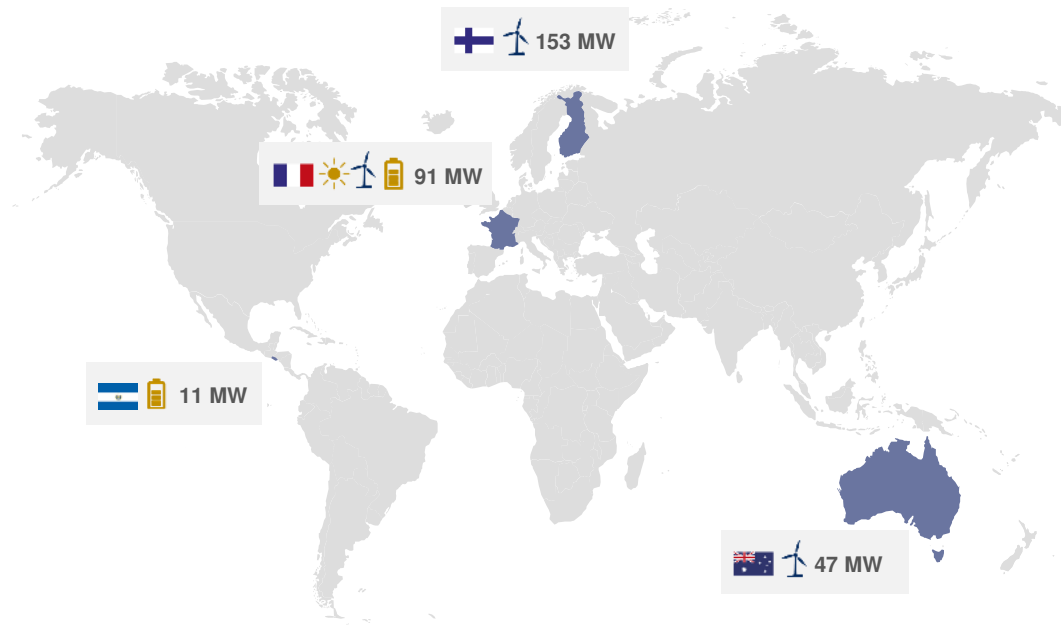
Changes in the secured portfolio




(1) Newly awarded projects including net adjustment of capacity (-4 MW)
 Excluding adjustment of capacity, newly awarded projects totaled 302 MW in H1 2021.

Projects awarded in H1 2021


Newly awarded projects in Finland, France, Australia and El Salvador




302 MW newly awarded projects in H1, o/w 228 MW in Q2

Mutkalampi 


New in Q2 2021


153 MW

Full project capacity of 404MW (153 MW of merchant capacity on top of 5 corporate PPAs totaling 251 MW)

Kaban 

New in Q2 2021


47 MW

Full project capacity of 157 MW (PPA extended from 110 MW to 157 MW)

El Salvador storage 

New in Q2 2021


11 MW


Two storage facilities located in Salvador
Antares Power Reserve 2 & Albireo Power Reserve

Vesly 

New in Q2 2021


9 MW


Located in the Eure department


Antugnac Storage 

New in Q2 2021


8 MW

Located in the Aude department

CRE 4.9 


74 MWp

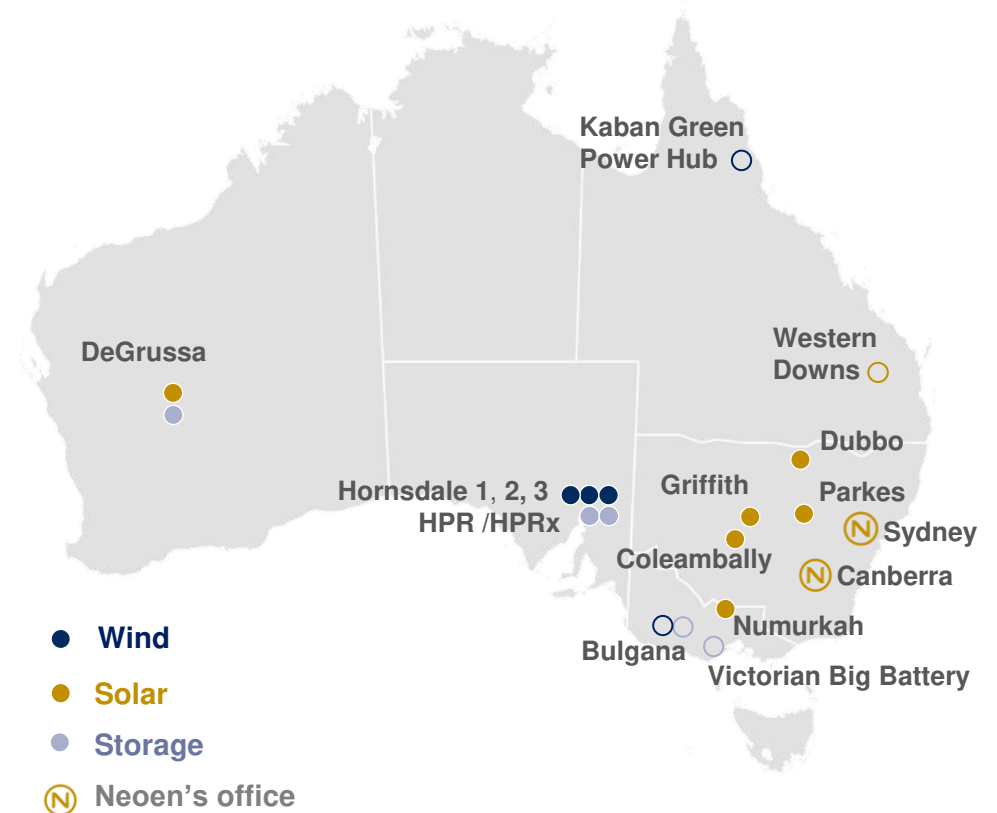
French governmental tender LoirecoPark (39 MWp), Bessines (22 MWp), Soumont-St-Quentin (5 MWp), Clecy (5 MWp) and Bourg-en-Bresse (3 MWp)

Neoen starts construction of Kaban Green Power Hub

Australian portfolio past the 2 GW milestone⁽¹⁾ 

- The construction for Kaban Green Power Hub has started, with wind turbine supplier and **principal contractor Vestas**
- The **AUD 373 million project** consists of a 157 MW wind farm and a 320 km transmission line upgrade designed to strengthen the network in Far North Queensland
- The project is proceeding with the decisive **support of the Queensland Government, CleanCo and Powerlink**, establishing the North Queensland Renewable Energy Zone
- Neoen holds a 100% equity stake with **financial close expected in H2 2021**
- The **COD** is expected **in 2023**

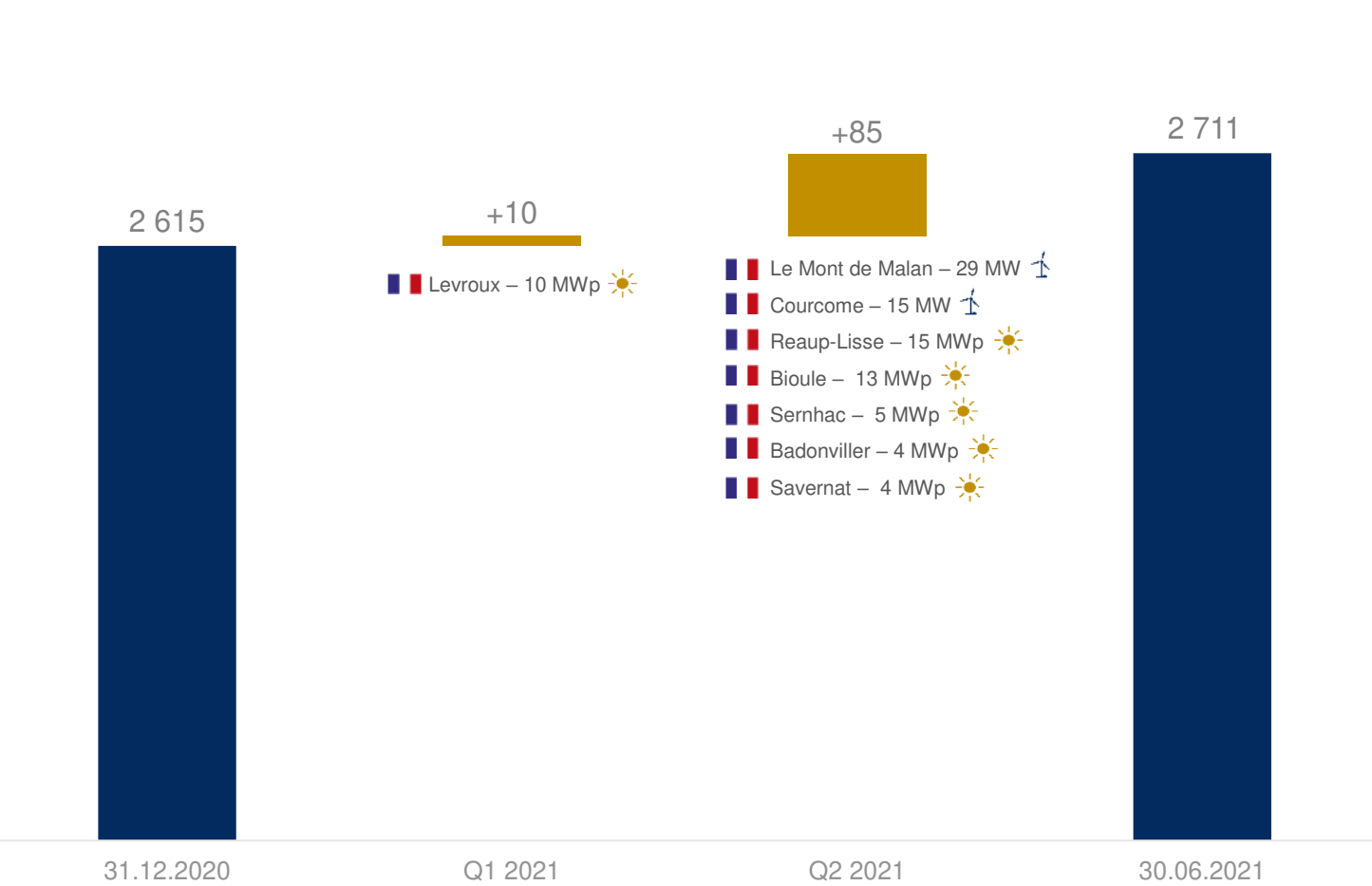
 **918 MWp**
  **668 MW**
  **476 MW / 484 MWh**



(1) Capacity in operation or under construction

Neoen commissioned 95 MW in H1 2021

Capacity in operation (in MW)



Reaup-Lisse – 15 MWp – France



Sernhac – 5 MWp – France

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H1 2021 production up 16% year-on-year

	H1 2021	H1 2020	% chg.
Production (GWh)	2 393	2 067	+16%

Availability



93.9%

(98.3% in H1 2020)



97.1%

(98.6% in H1 2020)

Load factor



20.1%

(17.6% in H1 2020)



31.7%

(34.4% in H1 2020)

- **Neoen's electricity generation** totaled 2.4 TWh in H1 2021, up 16% year-on-year
- **Average solar availability rate down to 94.0%** due specifically to an ongoing program of inverters audit and reset at El Llano in Mexico
 - Excluding El Llano, solar availability rate stood at **98.8%** in H1 2021
- **Average wind availability rate slightly down** due to minor technical issues that are now fixed at Hedet in Finland
- **Average load factor of solar assets strongly up year-on-year**
 - In H1 2020, the average load factor was impacted by unfavorable irradiation conditions in Australia, and by the reduced availability of an Australian solar asset
- **Average load factor of wind assets back to normal level** whereas it was boosted by excellent wind resources in Q1 2020

Quarterly revenue change

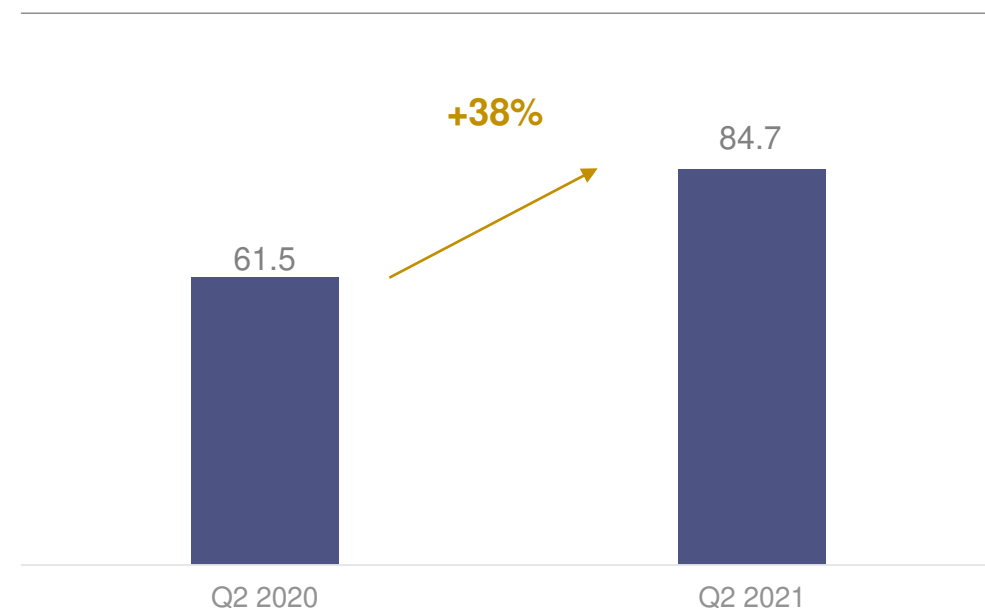
Q1 Revenue (in M€)



- **Q1 2021 revenue down 16% year-on-year**

- ⊖ High basis of comparison in Q1 2020
 - Strong one-off increase in HPR battery revenue in Australia
 - Excellent wind resources in Europe
- ⊖ Lower market prices in Australia in Q1 2021 vs. Q1 2020
- ⊕ Positive contribution from assets commissioned in 2020 and revenue recorded by Bulgana in Australia in Q1 2021

Q2 Revenue (in M€)

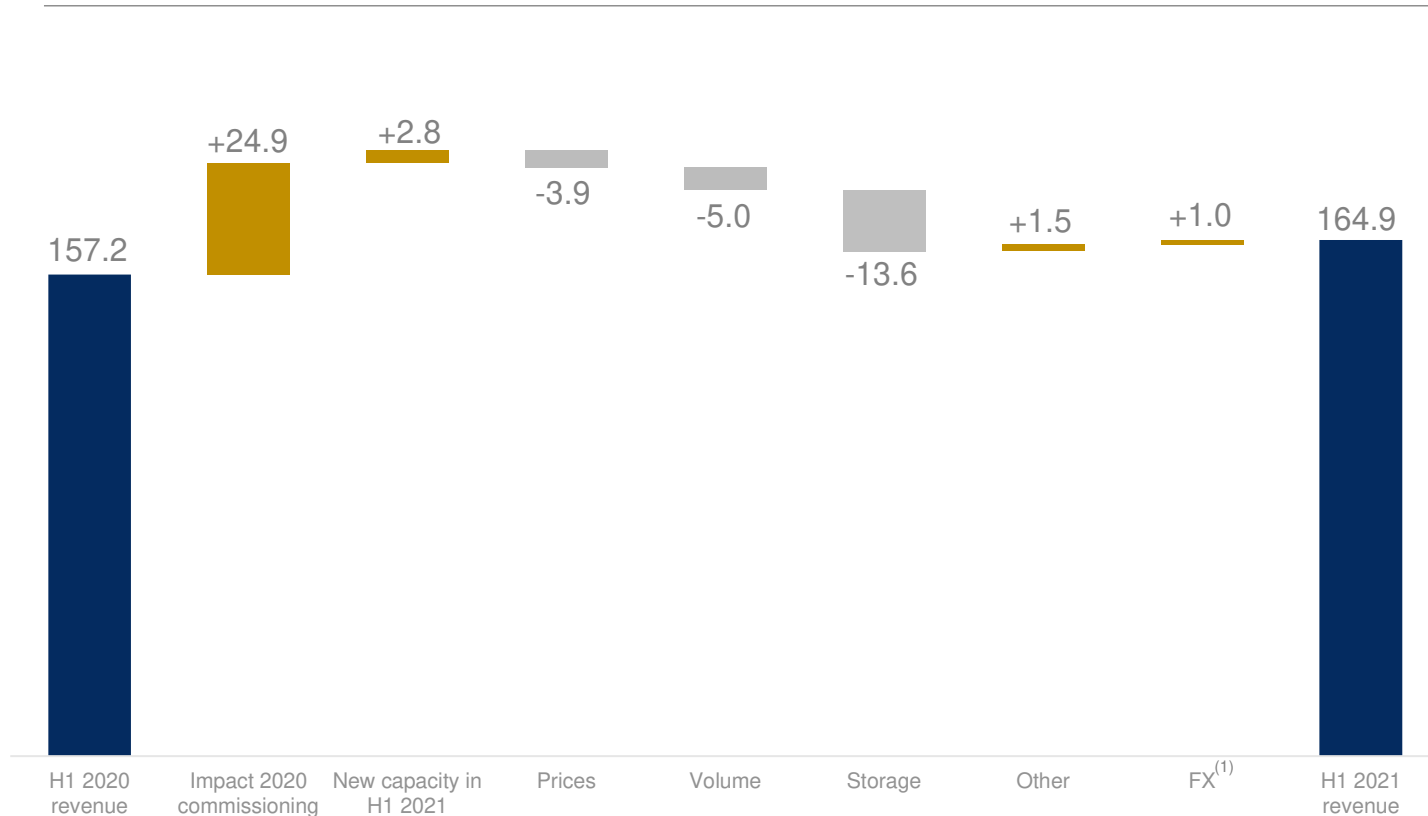


- **Q2 2021 revenue up 38% year-on-year**

- ⊕ Contribution from new capacity added in 2020, and to a lesser extent, in H1 2021 and revenue recorded by Bulgana in Australia in Q2 2021
- ⊕ Higher contribution from El Llano
 - Production was suspended 3 weeks in May 2020
 - Start of the PPA at 1st of July 2021 vs. end-June 2020 initially expected with electricity valued at market price over the period

H1 2021 revenue up 5% year-on-year

In M€



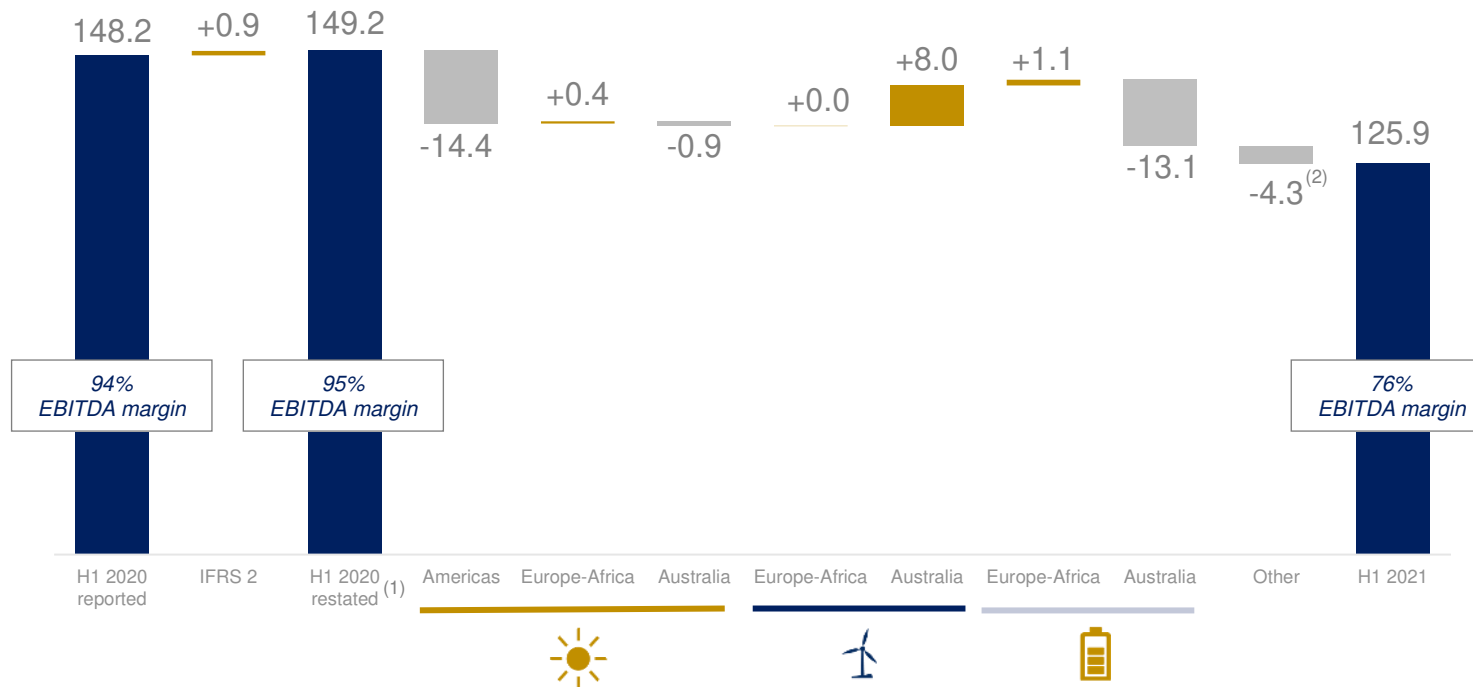
- Significant contribution from assets commissioned in 2020 and H1 2021 as well as early generation revenue recorded in H1 2021⁽²⁾
- Lower market prices in Australia in Q1 2021 vs. Q1 2020 (pre-Covid level)
- Negative volume effect due to excellent wind resources in Europe in Q1 2020
- Strong one-off revenue from HPR battery in Australia in Q1 2020
- Limited positive FX impact; revenue up 4% at constant FX rates

(1) Based on average FX rate in H1 2020

(2) Short-term energy revenues prior to the start of a long-term contract

EBITDA impacted by a high basis of comparison

EBITDA (M€)



- **EBITDA down 15% year-on-year and margin down mainly due to a high basis of comparison:**
 - ⊖ Recognition of liquidated damages⁽³⁾, mainly in Americas, in H1 2020
 - ⊖ Exceptionally strong level of revenue recorded by the storage activity in Australia in Q1 2020
 - ⊕ Contribution from assets commissioned in 2020 and H1 2021 as well as early generation revenue in H1 2021

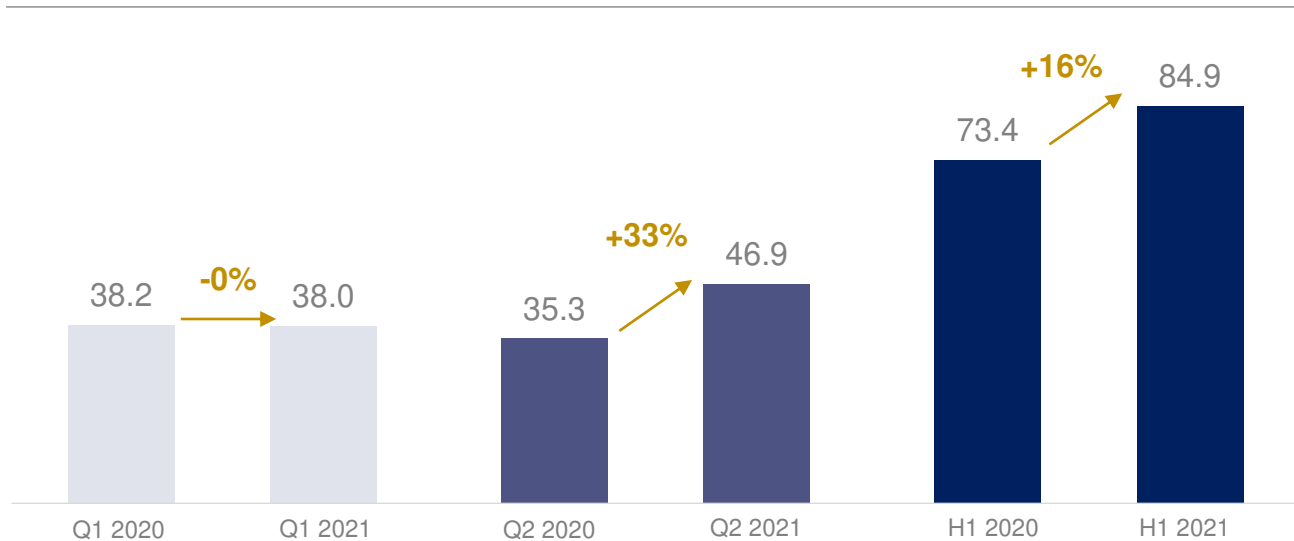
(1) According to new EBITDA definition announced at the Capital Markets Day on March 11, 2021

(2) Development - Investment and Eliminations

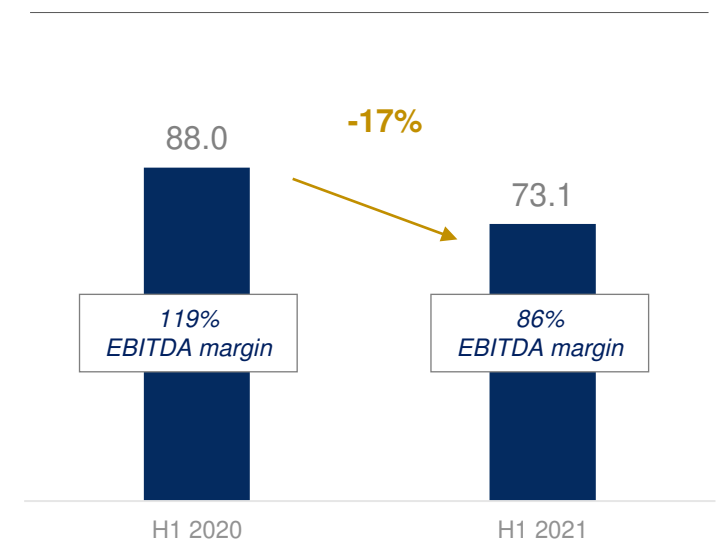
(3) Contractual indemnities recognized in other current operating income, partly offsetting loss of revenue, thereby automatically improving the EBITDA margin

H1 2021 EBITDA by segment: Solar

Revenue (in M€)



EBITDA (in M€)

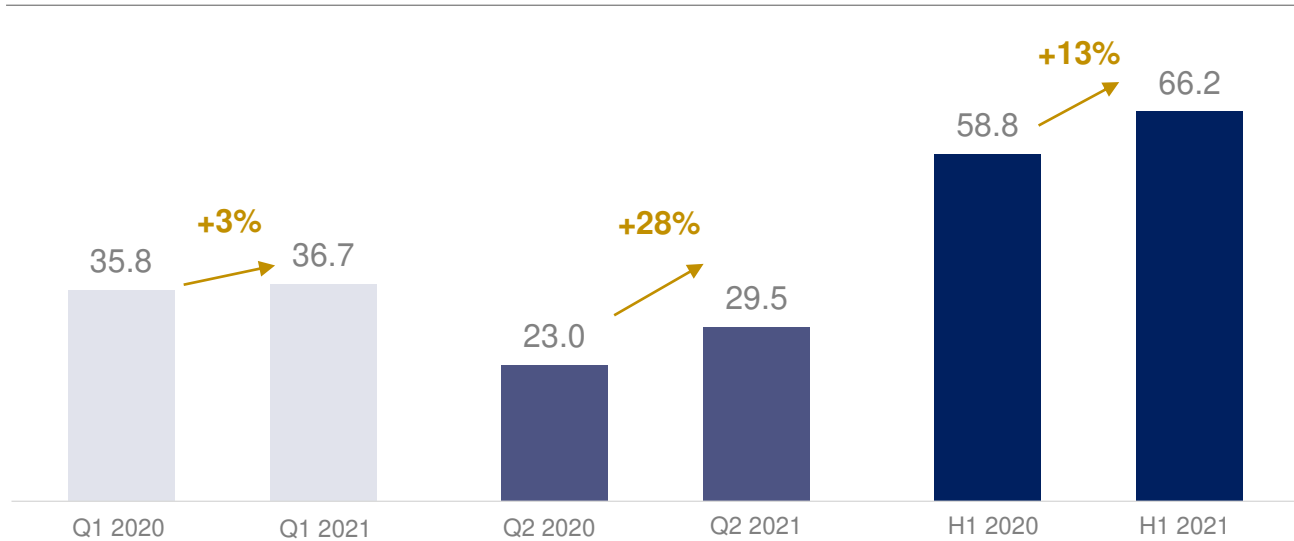


- **H1 2021 solar EBITDA down 17% year-on-year**

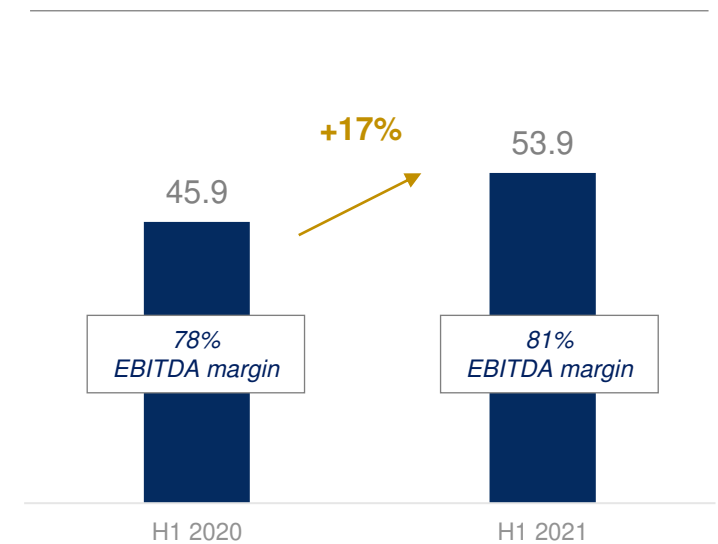
- ⊖ Strong negative comparison impact as H1 2020 benefited from the recognition of liquidated damages, mainly in Americas
- ⊖ Lower market prices in Australia in Q1 2021 vs. Q1 2020
- ⊕ In H1 2020, lower irradiation conditions in Australia and reduced availability of an Australian asset due to upgrade works on the grid
- ⊕ Higher contribution from El Llano
 - Full contribution from the solar farm in H1 2021 whereas it had been injecting electricity as of February in H1 2020
 - Production suspended during 3 weeks in May 2020
 - Start of the PPA at 1st of July 2021 vs. end-June 2020 initially expected with electricity valued at market price over the period

H1 2021 EBITDA by segment: Wind

Revenue (in M€)



EBITDA (in M€)

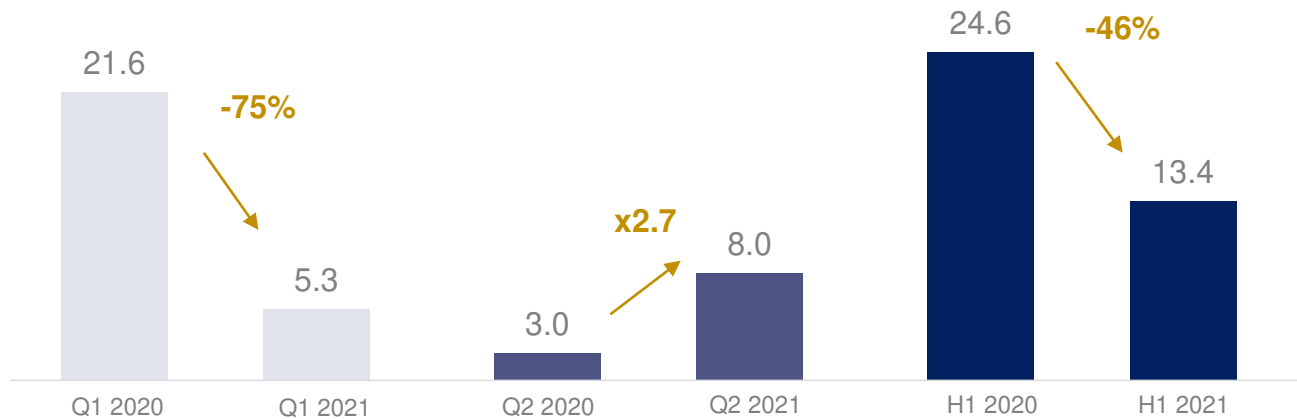


- **H1 2021 wind EBITDA up 17% year-on-year**

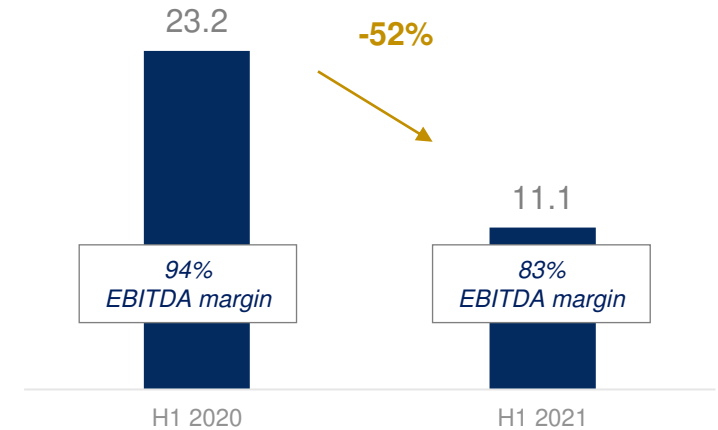
- ⊕ Contribution of capacity added in 2020, in Finland and in France, and to a lesser extent in H1 2021 in France
- ⊕ Revenue from Bulgana, that has gradually been injecting electricity into the grid, at limited capacity, since end-June 2020
- ⊕ Q1 2020 was impacted by higher network service costs at certain wind farms in South Australia due to specific market conditions
- ⊖ Wind resources at a normal level in Europe in Q1 2021 compared to excellent conditions in Q1 2020

H1 2021 EBITDA by segment: Storage

Revenue (in M€)



EBITDA (in M€)



- **H1 2021 storage EBITDA down 52% year-on-year**

- ⊖ Negative impact from the strong one-off in Q1 2020 in Australia due to specific conditions
- ⊕ Contribution of capacity added in 2020, in Finland (Yllikkälä Power Reserve) and in Australia (HPRX)
- ⊕ Q2 2020 storage revenue was impacted by unfavorable market conditions for the sale of network services (FCAS)

H1 2021 merchant revenue

	H1 2021	H1 2020	% chg.
Consolidated revenue	164.9	157.2	+5%
o/w contracted energy revenue	120.0	113.7	+6%
o/w merchant energy revenue	41.5	41.5	-0%
<i>As % of revenue</i>	25%	26%	-100 bp
o/w other revenue ⁽¹⁾	3.4	2.0	+71%

- **H1 2020 and H1 2021 merchant revenue** both at a high-level reflecting
 - In H1 2021
 - The start of the PPA at El Llano at 1st of July 2021 vs. end-June 2020 initially expected with electricity valued at market price over the period
 - Revenue from Bulgana in Australia, that has gradually been injecting electricity into the grid, at limited capacity, since end-June 2020
 - In H1 2020
 - Strong one-off storage revenue in Australia in Q1 2020
 - Early generation revenue from solar farms in Americas and from Hedet in Finland

(1) Other revenue chiefly comprises the development business and services to third parties

Profit & Loss: from revenue to operating income

	H1 2021	H1 2020	Change
Revenue	164.9	157.2	+5%
EBITDA	125.9	148.2⁽¹⁾	-15%
Current operating depreciation, amortization and provisions	(52.1)	(52.3)	-0%
IFRS 2 charge	(1.5)	-	n/a
Current operating income	72.3	95.9	-25%
Other non-current operating income and expenses	(5.0)	(2.2)	x2.3
Non-current operating depreciation, amortization and provisions	0.4	1.3	n/a
Operating income	67.7	95.0	-29%

Depreciation and amortization mainly reflecting

- Positive impact following the extension of the depreciation period from 25 to 30 years for solar and wind assets (-6.0M€)
- Growth in the number of assets in operation consequence of new commissionings in 2020 and H1 2021 (+4.6 M€)

(1) 149.2 M€ restated for the exclusion of the expense resulting from the application of IFRS 2, whose impact for H1 2020 was -0.9 M€

Profit & Loss: from operating income to net income

	H1 2021	H1 2020	Change
Operating income	67.7	95.0	-29%
Cost of debt	(51.3)	(48.2)	+7%
Other financial income and expenses	(4.1)	(7.4)	-44%
Net financial result	(55.5)	(55.5)	+0%
Income tax	(8.1)	(18.7)	-57%
Net income of the consolidated group	4.2	20.9	-80%
Net income Group share	4.5	22.0	-80%
<i>o/w net income attributable to non-controlling interests</i>	<i>(0.4)</i>	<i>(1.2)</i>	<i>n/a</i>

Increase in the cost of debt reflecting

- Interest expense related to the green convertible bond ⁽¹⁾ issued in June 2020 (4.1M€) and a temporary draw on the syndicated loan concluded in March 2020 (0.5 M€)
- Growth in assets in operation (2.1M€)
- Amortization of historical project finance debts and decline in average spot interest rates in H1 2021 vs. H1 2020 (-3.1 M€)

Decrease in other financial income and expenses

- In H1 2021, higher foreign exchange losses (3 M€) than in H1 2020 (1.5M€)
- In H1 2020, costs associated with the early repayment of the historical debt related the refinancing of the Hornsdale wind farms (4.9 M€)

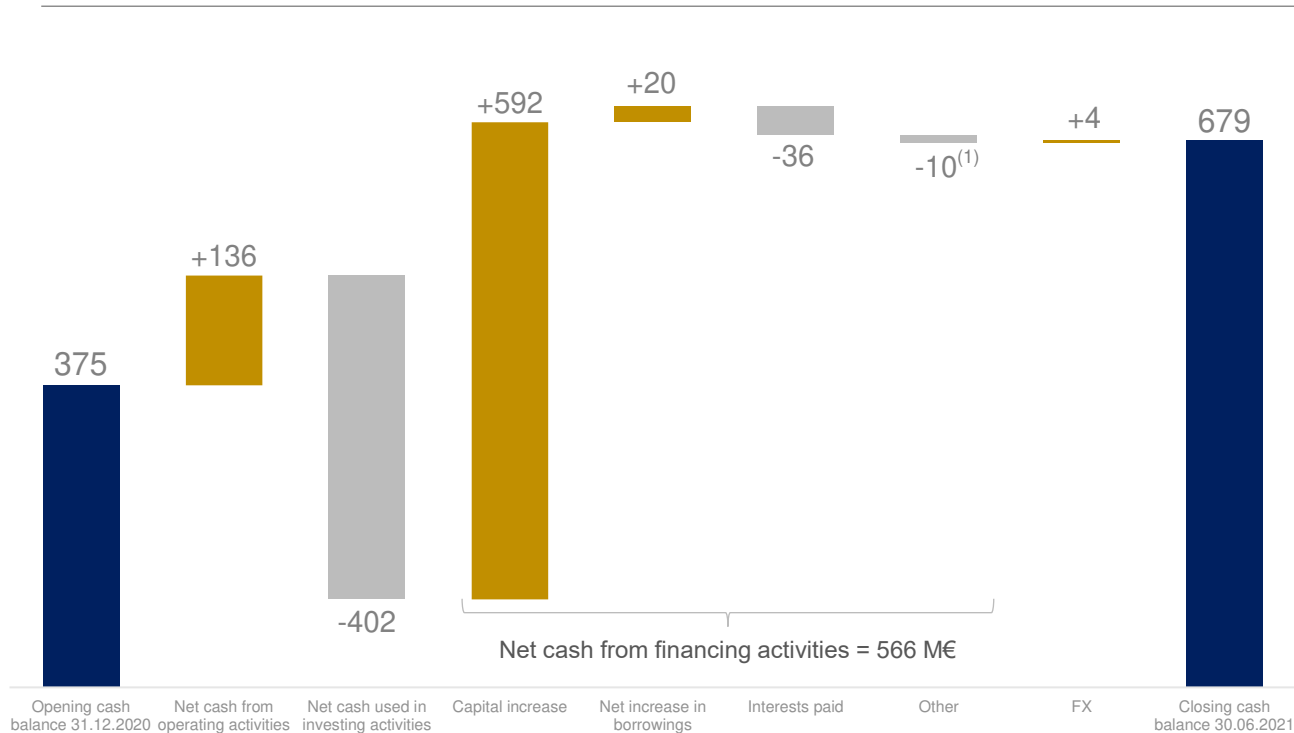
Effective tax rate of 66% vs. 47% in H1 2020 due to:

- The portion of non-deductible interest on the convertible bonds
- The non-recognition of deferred tax assets on tax losses carried forward
- The tax consequences of hyperinflation in Argentina
- The difference between Neoen SA and other countries tax rates

(1) The effective interest rate of the debt component stand at 5.80%

Strong cash position at end-June 2021

Change in total cash balance (M€)



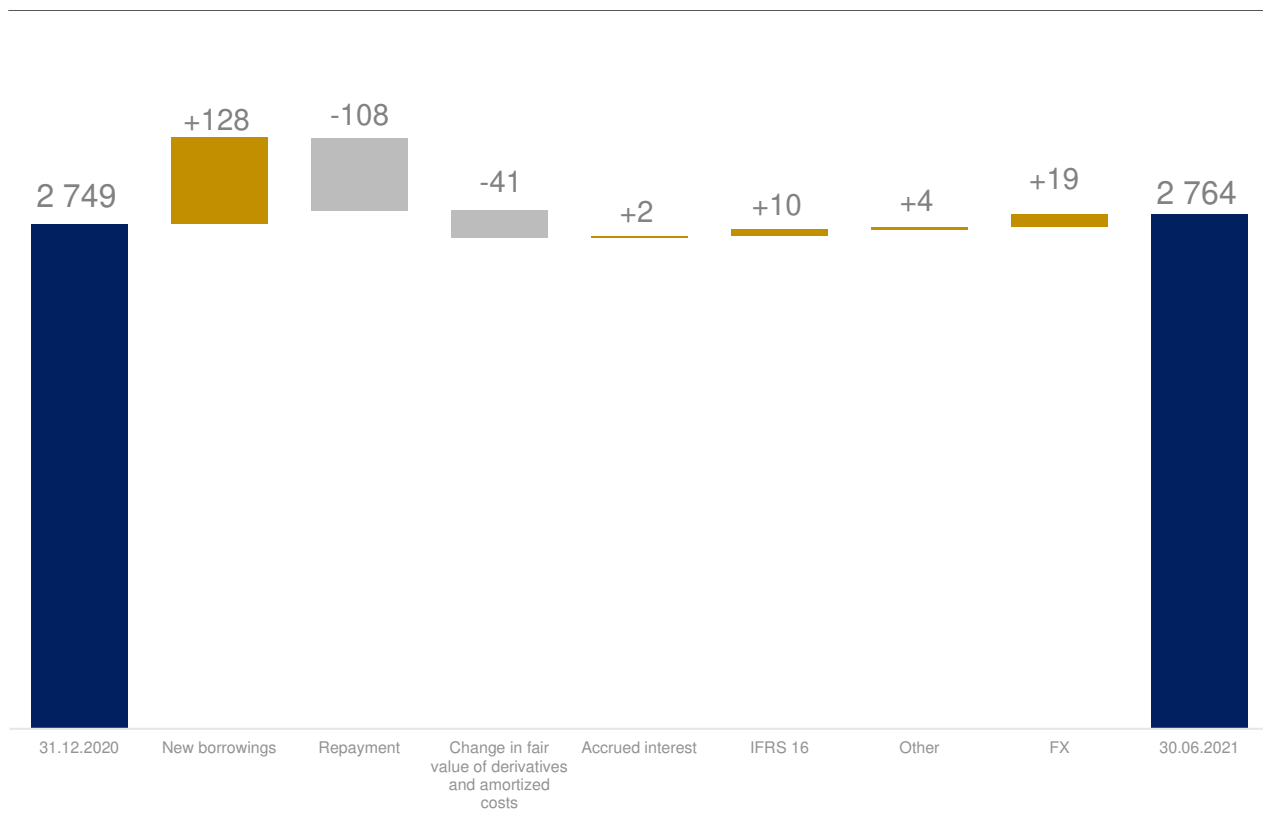
- **Net cash flows from operating activities** amounted to 136 M€, up 44 M€ y-o-y reflecting notably
 - Positive change in WCR mainly due to a decrease of receivable payments, notably VAT receivables on assets under construction
 - Decrease in tax paid
 - Decline in EBITDA
- **Net cash flows from investing activities** reached -402 M€, driven by investments in new projects including Westerns Downs, Kaban and Victorian Big Battery in Australia as well as Mutkalampi in Finland
- **Net cash flows from financing activities** reached 566 M€ mainly reflecting the capital increase completed in April 2021 (592 M€ net of issuance related costs)

679 M€ of cash available at 30 June 2021

(1) The other items mainly include net acquisition of treasury shares

Gross debt stable at 30 June 2021

Change in gross debt (M€)

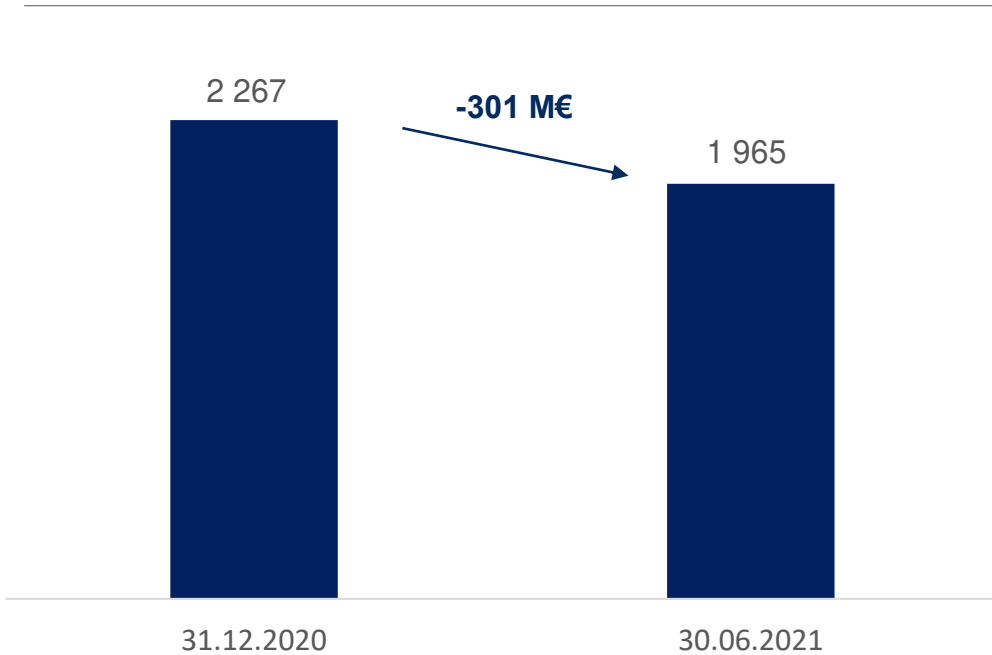


- **Net increase in borrowings of 20 M€**
- **Change in fair value of derivatives** derived from increase in forward interest rates in most countries Neoen is located
- **Average cost of project finance debt: 3.4%**, at a stable level vs. end-2020
- **Average Group cost of debt: 3.6%** (vs 3.7% at-end 2020)

>85% non-recourse debt, with long tenor

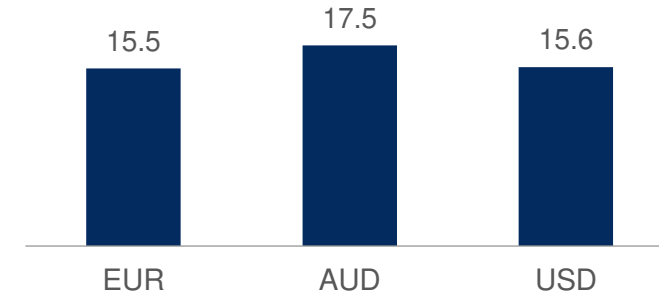
Financial discipline

Net debt (in M€)



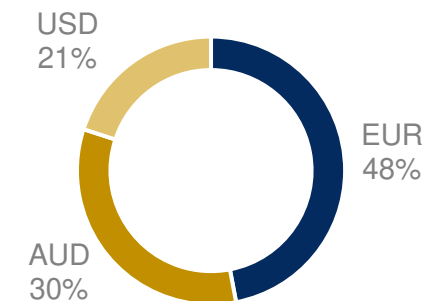
8.0x net debt / EBITDA at 30.06.2021
(vs **8.4x** at 31.12.2020)

Average residual tenor of project finance debt⁽¹⁾ (in years)



16.2 years
Weighted average residual tenor⁽²⁾

Gross debt by currency⁽³⁾



(1) Senior debt (excluding junior debt)

(2) For all the Group's projects in operation as of June 30, 2021

(3) Excluding lease liabilities and minority interests. As of June 30, 2021

1. H1 2021 highlights

2. Progress achieved in the secured portfolio

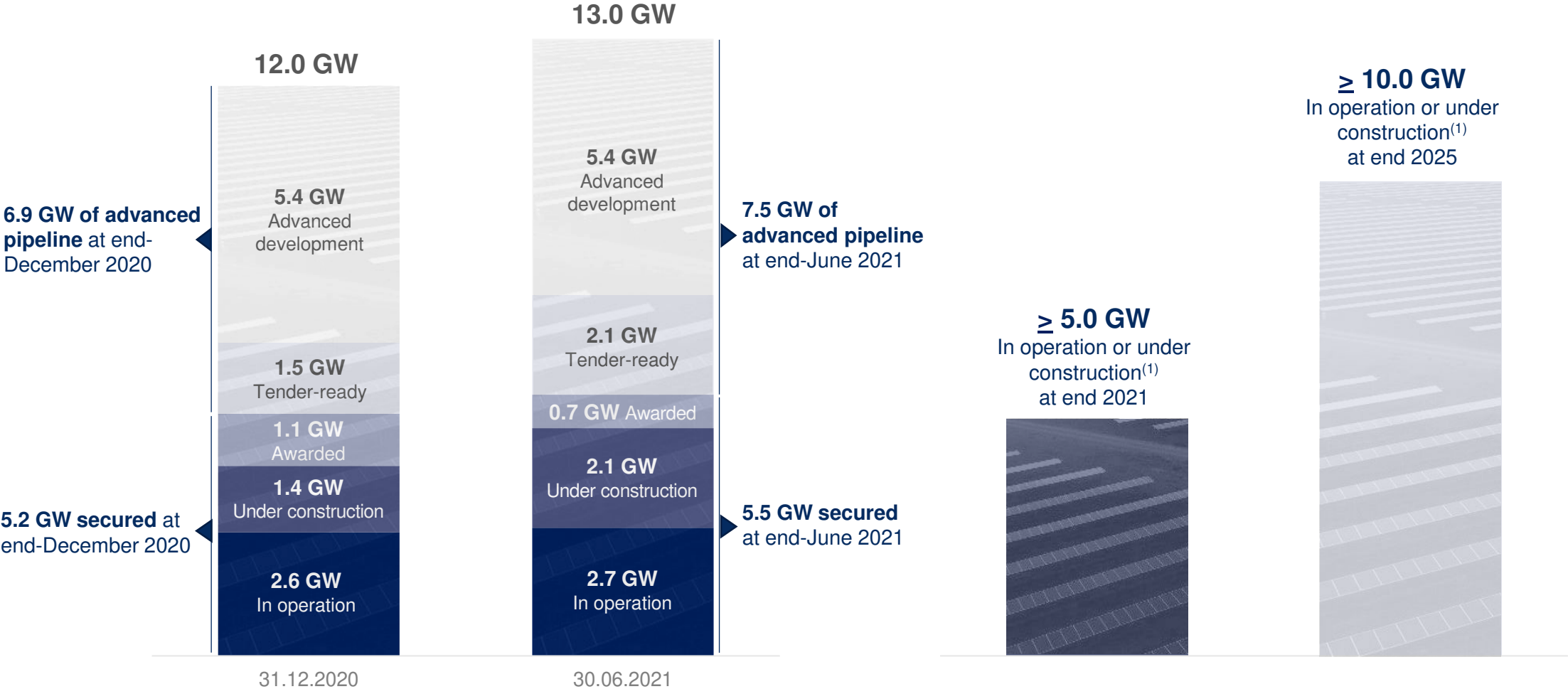
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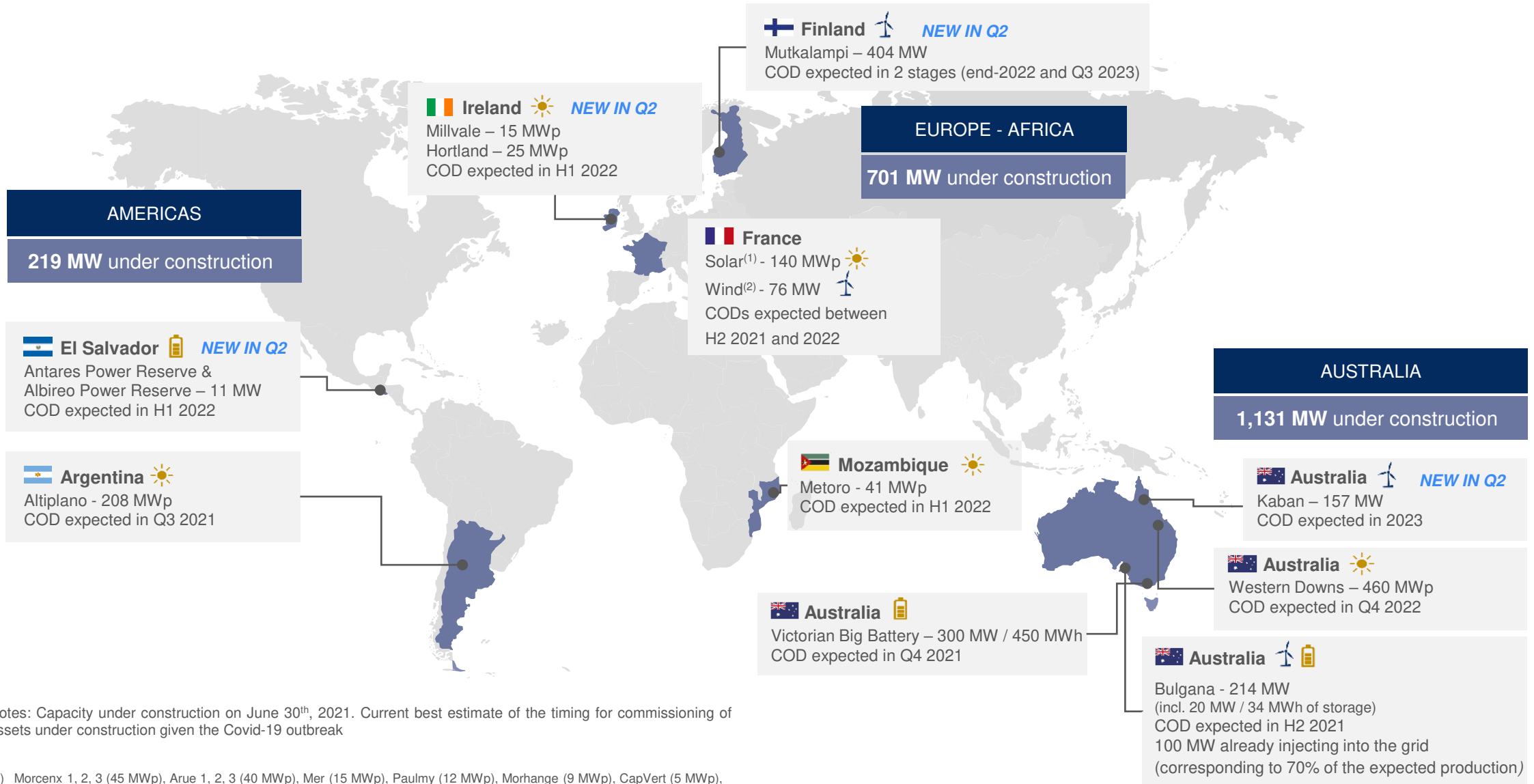


A healthy pipeline, well on track with our targets



(1) Consolidated capacity post farm-down

2.1 GW under construction across our three geographies



Notes: Capacity under construction on June 30th, 2021. Current best estimate of the timing for commissioning of assets under construction given the Covid-19 outbreak

(1) Morcenx 1, 2, 3 (45 MWp), Arue 1, 2, 3 (40 MWp), Mer (15 MWp), Paulmy (12 MWp), Morhange (9 MWp), CapVert (5 MWp), Parleboscq (5 MWp), Roquefort (5 MWp), Saint-Aoustrille (4 MWp)

(2) Madon-Moselle (40 MW), Saint-Sauvant (21 MW), Les Avaloirs (9 MW), Chemin Vert (7 MW)

2021 guidance

2021

 Capacity

More than 5.0 GW
of capacity under construction or in operation⁽¹⁾
by the **end of 2021**

 EBITDA

Between 295 M€ and 310 M€⁽²⁾⁽³⁾
EBITDA margin around 80%

- FY 2021 guidance narrowed within the previous range based on the Group's latest expectations concerning the likely commissioning date of power plants currently under construction, notably Altiplano and Bulgana
- The EBITDA target includes capital gains from expected farm-down transactions (two processes already started)
 - Contribution from farm-down will not exceed 20% of 2021 EBITDA

(1) Consolidated capacity post Farm-Downs | (2) Compared to the previous range of between 295 M€ and 325 M€
(3) Excluding the impact of IFRS 2 according to new EBITDA definition

Medium-term outlook confirmed

	2022	2023-2024-2025
Capacity	5 GW of capacity ⁽¹⁾ fully operational by the end of 2022	More than 10 GW of capacity in operation or under construction ⁽¹⁾ by the end of 2025
EBITDA	At least 20% annual growth vs. 2021 ⁽²⁾	Double-digit annual growth ⁽²⁾

(1) Consolidated capacity post Farm-Downs | (2) Including capital gains from Farm Down but excluding the impact of IFRS 2 according to new EBITDA definition. It takes into account the best estimate to date of the timetable for the commissioning of power plants currently under construction

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Profit & loss

<i>In millions of euros</i>	H1 2021	H1 2020
Contracted energy revenue	120.0	113.7
Uncontracted energy revenue	41.5	41.5
Other income	3.4	2.0
Revenue	164.9	157.2
Purchase of goods and change in inventories	2.1	0.4
External charges and payroll expenses	(41.1)	(36.9)
Duties, taxes and similar payments	(5.8)	(5.8)
Share of net income of associates	0.5	0.4
Other current operating income and expenses	3.7	33.0
Exclusion of IFRS 2 charge	1.5	-
EBITDA	125.9	148.2

Balance sheet

<i>In millions of euros</i>	30.06.2021	31.12.2020
Goodwill	0.7	0.7
Intangible assets	239.0	208.7
Tangible assets	3,189.2	2,838.7
Investments in associates and joint ventures	16.7	7.3
Non-current derivative financial instruments	16.1	2.2
Financial assets	93.8	92.1
Other non-current assets	11.8	0.1
Deferred tax assets	56.1	62.2
Total non-current assets	3,623.4	3,212.0
Inventories	7.3	4.7
Trade accounts receivables	71.9	73.2
Other current assets	91.3	112.3
Cash and cash equivalents	679.0	374.9
Total current assets	849.5	565.1
Total assets	4,473.0	3,777.1

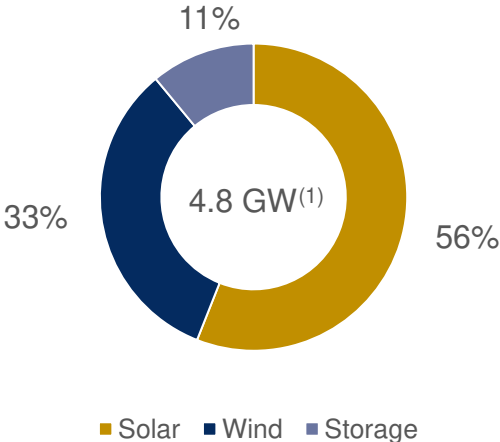
<i>In millions of euros</i>	30.06.2021	31.12.2019
Equity attributable to owners of the Company	1,280.9	636.8
Non-controlling interests	5.4	4.8
Total equity	1,286.3	641.6
Non-current provisions	52.3	57.4
Project financing - non-current	2,093.0	2,027.1
Corporate financing - non-current	333.5	325.4
Derivative financial instruments - non-current	56.9	90.2
Other liabilities – non current	30.0	22.3
Deferred tax liabilities	69.4	53.3
Total non-current liabilities	2,635.1	2,575.7
Current provisions	0.8	0.5
Project financing - current	269.9	273.1
Corporate financing - current	0.1	14.0
Derivative financial instruments - current	10.5	19.6
Trade accounts payables	210.2	173.9
Other current liabilities	60.1	78.7
Total current liabilities	551.6	559.7
Total equity and liabilities	4,473.0	3,777.1

Cash-flow statement

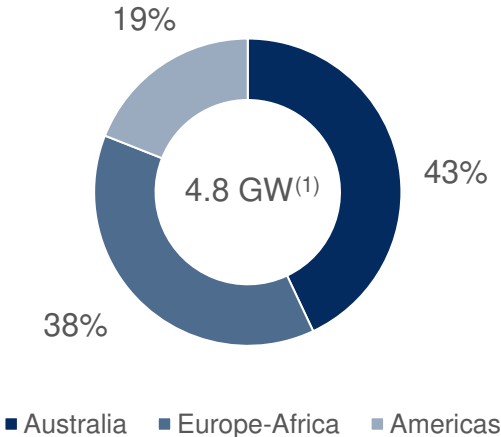
	H1 2021	H1 2020
<i>In millions of euros</i>		
Net income for the year	4.2	20.9
Eliminations	120.7	124.1
Impact of changes in working capital	18.6	(38.6)
Taxes paid (received)	(7.3)	(14.6)
Net cash flow from operating activities	136.1	91.7
Acquisitions / (disposals) of subsidiaries, net of cash acquired / (disposed)	(21.4)	(0.0)
Acquisitions (disposals) of tangible and intangible assets	(381.8)	(233.8)
Change in financial assets	0.7	28.4
Dividends and investments grants received	0.7	0.1
Net cash flows used in investment activities	(401.8)	(205.2)
Capital increase	591.8	26.4
Proceeds (repayments) from borrowings	20.1	258.5
Interest paid	(35.7)	(27.9)
Dividends paid	(0.2)	(9.8)
Other	(10.1)	(1.9)
Net cash flows from financing activities	566.0	245.2
Impact of foreign exchange rate fluctuation	3.8	(2.7)
Impact of the reclassification of cash associated with operations in process of sale	-	-
Change in cash	304.1	129.0
Opening cash balance	374.9	460.5
Closing cash balance	679.0	589.5
Net cash flow as shown in the balance sheet	304.1	129.0

A diverse portfolio of high-quality assets

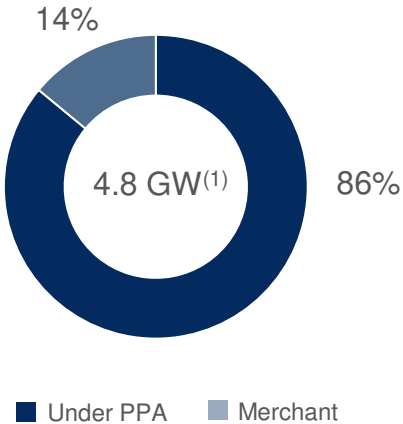
Technology breakdown



Geographic breakdown



Contracted vs merchant breakdown(2)

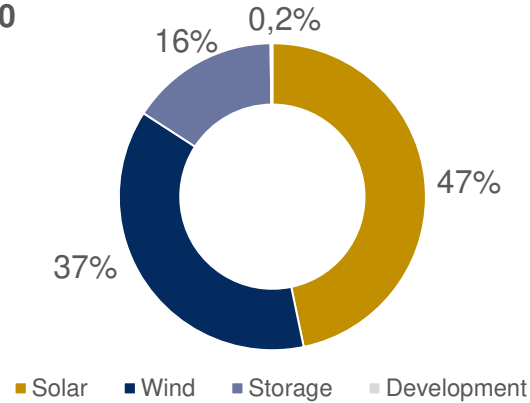


(1) Capacity in operation or under construction as of June 30, 2021
(2) Weighted average by MW for assets in operation or projects under construction as of June 30, 2021

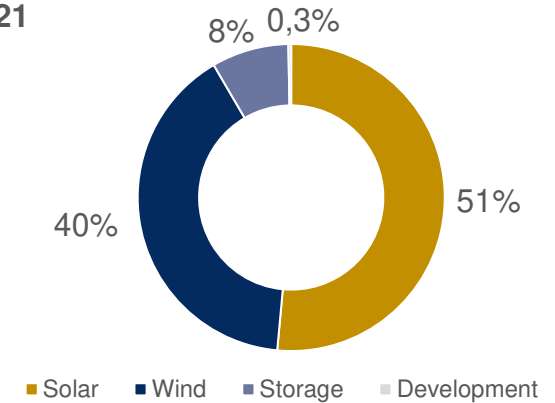
Revenue by technology and geography

Revenue by technology

H1 2020

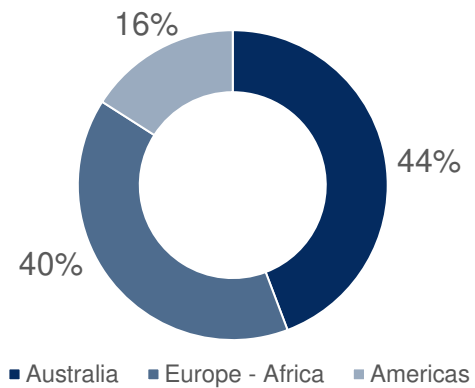


H1 2021

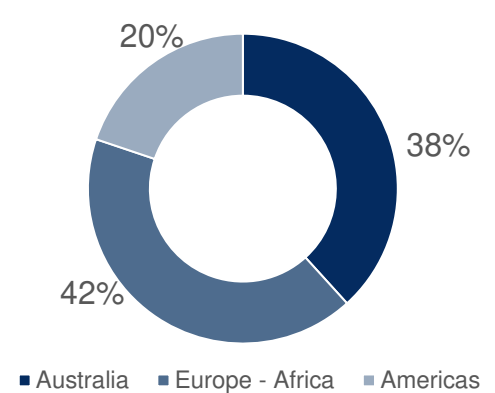


Revenue by geography

H1 2020



H1 2021



Quarterly and half-year revenue

	Q1 2021	Q1 2020	% chg.	Q2 2021	Q2 2020	% chg.	H1 2021	H1 2020	% chg.
<i>in M€</i>									
Solar	38.0	38.2	-0%	46.9	35.3	+33%	84.9	73.4	+16%
Wind	36.7	35.8	+3%	29.5	23.0	+28%	66.2	58.8	+13%
Storage	5.3	21.6	-75%	8.0	3.0	x2.7	13.4	24.6	-46%
Other ⁽¹⁾	0.2	0.2	n/s	0.2	0.2	n/s	0.4	0.3	n/s
Consolidated revenue	80.2	95.8	-16%	84.7	61.5	+38%	164.9	157.2	+5%
<i>o/w contracted energy revenue</i>	<i>63.8</i>	<i>59.2</i>	<i>+6%</i>	<i>56.2</i>	<i>54.5</i>	<i>+3%</i>	<i>120.0</i>	<i>113.7</i>	<i>+6%</i>
<i>o/w merchant energy revenue</i>	<i>14.7</i>	<i>35.7</i>	<i>-57%</i>	<i>26.8</i>	<i>5.9</i>	<i>x4.6</i>	<i>41.5</i>	<i>41.5</i>	<i>-0%</i>
<i>o/w other revenue⁽²⁾</i>	<i>1.7</i>	<i>0.9</i>	<i>n/s</i>	<i>1.7</i>	<i>1.1</i>	<i>n/s</i>	<i>3.4</i>	<i>2.0</i>	<i>n/s</i>

(1) Corresponding to the “Development and investment” segment

(2) Other revenue chiefly comprises the development business and services to third parties

Increase in capacity in 2020

Project	Technology	Capacity (MW)	Country	COD Date
Capella	Solar	143 ⁽¹⁾	El Salvador	March 2020
Azur Sud	Solar	5	France	April 2020
Saint-Eloy	Solar	5	France	April 2020
Fossat	Solar	5	France	April 2020
Hedet	Wind	81	Finland	June 2020
La Garenne	Wind	10	France	July 2020
Brègues d'Or	Solar	2	France	July 2020
Hornsedale Power Reserve X	Storage	50	Australia	September 2020
Antugnac	Solar	7	France	September 2020
Vermenton	Solar	14	France	October 2020
Val d'Eole ⁽²⁾	Wind	12	France	October 2020
Chapelle d'Eole ⁽²⁾	Wind	12	France	October 2020
Viersat	Wind	18	France	December 2020
Yllikala Power Reserve One	Storage	30	Finland	December 2020
El Llano	Solar	375	Mexico	December 2020
		Total capacity: 769 MW		

(1) Including 3 MW / 2 MWh of storage

(2) Acquired in October 2020

Capacity commissioned in H1 2021

Project	Technology	Capacity (MW)	Country	COD Date
Levroux	Solar	10	France	March 2021
Savernat	Solar	4	France	May 2021
Le Mont de Malan	Wind	29	France	May 2021
Reaup-Lisse	Solar	15	France	June 2021
Bioule	Solar	13	France	June 2021
Sernhac	Solar	5	France	June 2021
Badonviller	Solar	4	France	June 2021
Courcôme	Wind	15	France	June 2021
		Total capacity: 95 MW		

Total portfolio capacity

<i>In MW</i>	30.06.2021	31.12.2020	Change
Assets in operation	2 711	2 615	+95
Assets under construction	2 051	1 436	+615
<i>Subtotal, assets in operation or under construction</i>	4 761	4 051	+710
Projects awarded	694	1 107	-413
Total Secured capacity	5 456	5 158	+298
Tender ready projects	2 100	1 508	+592
Advanced development projects	5 445	5 366	+79
Total Advanced pipeline capacity	7 545	6 874	+671
Total portfolio capacity	13 001	12 033	+969
Early stage projects	>4 GW	>4 GW	

Financial agenda and contact information

Next events

- 09.11.2021: 9M 2021 revenue and operational data

Investor relations

- communication@neoen.com



Thank you for listening



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ARGENTINA AUSTRALIA COLOMBIA EL SALVADOR FINLAND FRANCE IRELAND JAMAICA MEXICO MOZAMBIQUE PORTUGAL USA ZAMBIA