



## Project Manager (M/F)

### About Neoen

Neoen is one of the world's leading independent producers of exclusively renewable energy. Neoen has 5.4 GW of solar, wind and storage capacity in operation or under construction in Australia, France, Finland, Mexico, El Salvador, Argentina, Ireland, Portugal, Jamaica, Mozambique, and Zambia. The company is also active in Croatia, Ecuador, Italy, Sweden, and the USA. Neoen's flagship assets include France's most powerful solar farm in Cestas (300 MWp), and two of the world's largest lithium-ion batteries: Hornsdale Power Reserve (150 MW / 193.5 MWh) and Victorian Big Battery (300 MW / 450 MWh), in Australia.

A player in the fight against global warming and the energy transition, Neoen's mission is to design and implement the means to produce the most competitive renewable electricity, sustainably and on a large scale. As a responsible company whose long-term vision is reflected in a strong and sustainable growth strategy, Neoen is targeting more than 10 GW capacity in operation or under construction by end of 2025.

Neoen (ISIN Code: FR0011675362, ticker: NEOEN) is listed in Compartment A of the regulated market of Euronext Paris. For more information: [www.neoen.com](http://www.neoen.com)

### Role Purpose

Neoen's office in Ecuador was established in 2019, in order to develop and bid for renewable energy projects in the "ERNC" tenders, promoted by the Ministry of Energy. Neoen Ecuador was pre-qualified for the 200MW Aromo solar project and the 110MW Villonaco wind project tenders and is actively preparing for the ERNC blocks dedicated to renewable energy tenders.

In this context, Neoen Ecuador is looking for a talented **Project Manager**, ready to thrive in a fast-paced, challenging and stimulating professional environment. The position will primarily target the Ecuador market, and will collaborate where needed on other projects in the South America region. Reporting to the Managing Director - Ecuador, the Project Manager will hold the following responsibilities :

- Create, permit, and materialize solar, wind, and or storage projects for Neoen in Ecuador
- Lead and implement all aspects of the development of these projects in order to bring them from feasibility, through financial close, and into operation
- Support the financial closing of any awarded projects

**Note:** this role has a special emphasis on wind energy projects and experience

### Project development

- The development of several wind projects, ensuring their proper integration into the territories, consultation with the various local stakeholders (landowners, administrative authorities, etc.), and the robustness and competitiveness of technical and economic choices
- Securing land lease agreements and right of ways by negotiating with various local stakeholders
- Structuring, managing and coordinating all external consultants and governmental entities in order to obtain all the necessary studies, permits, licenses, approvals, and authorization for the project to be fully permitted
- Structuring, managing and challenging project development teams (technical advisors, legal advisors, financial consultants, etc.) to be accountable for project development management, budget and schedule, with a focus on project feasibility and design
- Project scheduling through activities definition, sequencing, resources, monetarizing studies and duration estimation
- Creating internal reports and presentations



### Projects' financial closing

- Finalizing all necessary permits and licenses in order to reach financial signing and disbursement
- Drafting scope of works and organize the realization of all necessary studies and competitive RFPs to select the most suited consultants, advisors, and EPC/O&M contractors
- Working with Neoen's financing team and advisors on creating and carry out diligence on financial models and inputs
- Coordinating all Neoen internal team, whether based in Ecuador or abroad, and banks' advisors workstreams, site visits, budget tracking, and reporting

### Other Projects Sourcing & Development

- Seeking opportunities to invest in solar, wind and storage projects in Ecuador, specifically tailored to win future energy tenders in the country and according to Neoen business model
- Drafting and negotiating development documents (respond to request for proposals, draft deal offers, term sheets, etc.)
- Identifying or creating additional project opportunities in the country, including private PPAs and additional energy auctions, and bringing such projects to tender-readiness

### Internal coordination and reporting

- Ensuring projects progress while keeping key stakeholders involved, informed and motivated (Neoen internal teams, partners, consultants, off-takers, and other community leaders involved in projects)
- Creating and/or reviewing analyses in order to provide thought-through recommendations to assess these opportunities
- Ensuring concise, clear and decision/action-oriented reporting of development workstreams

### Candidate Profile

- Engineering, business, and/or financing degree from a reputable institution
- 3-6 years of experience in relevant roles in an energy company such as but not exclusive to: business development, M&A, project management (emphasis on wind energy experience)
- Strong analytical, risk identification, and problem-solving skills
- Leadership with a strong sense of teamwork
- Communication and interpersonal skills with all types of interlocutors, excellent oral and written expression
- Intellectual curiosity, passion and self-motivation for renewable energy
- Ability to thrive in a multicultural environment
- Highest standards of integrity, ethics and judgement sense
- Proficient use of MS Office suite
- Not mandatory but highly appreciated: good knowledge of other softwares such as a GIS software, windPRO, Google Earth
- Fluent in Spanish and English; French is a plus

### Conditions

Permanent contract

Based in Quito, Ecuador

Starting date: as soon as possible

**Please send your resume in English with “Project Manager Ecuador” as subject to:**  
[careers.ecuador@neoen.com](mailto:careers.ecuador@neoen.com)