

Paris, May 3, 2022

## **FIRST-QUARTER 2022 REVENUE**

### **Neoen reports a 36% revenue increase and confirms its targets**

- First-quarter 2022 revenue totaled €109.1 million, up 36% compared to the first quarter of 2021, with strong growth in each of the Group's three segments:
  - Solar: up 31%
  - Wind: up 23%
  - Storage: x2.6
- The secured portfolio<sup>1</sup> stood at over 6.1 GW at March 31, 2022
- The total portfolio<sup>2</sup> comprises 16.3 GW in capacity, up 2.4 GW compared to end-December 2021
- The Group confirms its 2022 EBITDA<sup>3</sup> target of between €360 million and €375 million, together with an EBITDA margin of between 85% and 90%
- Lastly, the Group reiterates its EBITDA growth targets out to 2025 and its target of having over 10 GW in capacity in operation or under construction by year-end 2025

Neoen (ISIN: FR0011675362, Ticker: NEOEN), one of the world's leading independent producers of exclusively renewable energy, is reporting (unaudited) revenue of €109.1 million in the first quarter of 2022, up 36% on the first-quarter 2021 level. At constant exchange rates, revenue moved up 33%.

**Xavier Barbaro, Neoen's Chairman and Chief Executive Officer**, commented: *"With a capacity of 3.5 GW in operation at end-March, up from 2.6 GW one year ago, Neoen generated 1.5 TWh of green electricity in the first quarter. Revenue was 36% higher than in the first quarter of 2021. This performance was driven by strong revenue growth at all three of our segments – solar, wind and storage, thanks in particular to the commissioning of the Victorian Big Battery, one of the world's largest batteries. By the end of the quarter, our advanced project portfolio had expanded to more than 16 GW with the addition of over 2 GW in projects recorded as early-stage in 2021. Given this portfolio and the unstinting efforts of our teams, we are more confident than ever in our future growth trajectory and are confirming all our targets for 2022 and by 2025."*

---

<sup>1</sup> Assets in operation, under construction and projects awarded

<sup>2</sup> Advanced pipeline and secured portfolio

<sup>3</sup> EBITDA corresponds to current operating income adjusted for current operating depreciation, amortization and provisions and the expense resulting from application of IFRS 2 – "Share-based payments". It also includes net capital gains from asset disposals from the secured portfolio as part of the farm-down business, which are recognized in other current operating income.

## Operational highlights

	March 31, 2022 (1)	December 31, 2021 (1)	chg.
<b>Assets in operation (MW)</b>	3,497	3,480	+17

(1) Gross capacity including projects in which Neoen is a minority shareholder: Cestas (228 MWp), Seixal (8.8 MWp) as well as Les Beaux Monts (24.2 MW) and Le Berger (22.6 MW), assets in which Neoen sold a 95% interest during 2021.

After commissioning the 17 MWp Morcenx 1 solar plant in France during the first quarter of 2022, Neoen's capacity in operation stood at 3,497 MW at March 31, 2022, compared to 3,480 MW at December 31, 2021.

	Q1 2022	Q1 2021	% chg.
<b>Electricity generation (GWh)</b>	1,503	1,256	+20%

Electricity generation totaled 1.5 TWh in the first quarter of 2022, up 20% on the first-quarter 2021 level.

The average availability rate of the solar assets reached 95% versus 94% in the first quarter of 2021. The average availability rate of the wind assets was 96% in the first quarter of 2022, versus 97% in the first quarter of 2021.

The average load factor of the solar assets was 23.9% compared to 21.7% in the first quarter of 2021. The commissioning of the Altiplano power plant in Argentina during the fourth quarter of 2021, which has a higher load factor than the average for assets in operations, more than offset the less favorable irradiation conditions in Australia during the first quarter of 2022.

The average load factor of the wind assets was 33.8% in the first quarter of 2022, compared to 34.9% in the corresponding quarter of 2021.

## First-quarter 2022 revenue up 36%

	Q1 2022	Q1 2021	% chg.
<b>Revenue (€ m)<sup>(1)</sup></b>			
<b>Solar</b>	49.6	38.0	+31%
<b>Wind</b>	45.2	36.7	+23%
<b>Storage</b>	14.0	5.3	x2.6
<b>Other<sup>(2)</sup></b>	0.2	0.2	n/a
<b>Consolidated revenue</b>	<b>109.1</b>	<b>80.2</b>	<b>+36%</b>
<i>o/w contracted energy revenue</i>	82.7	63.8	+30%
<i>o/w merchant energy revenue</i>	19.1	14.7	+30%
<i>o/w other revenue<sup>(3)</sup></i>	7.3	1.7	n/a

(1) Unaudited financial data

(2) Corresponds to the Development and investment segment

(3) Other revenue chiefly derives from capacity payments earned by certain batteries, the development business and services to third parties

Neoen has reported first-quarter 2022 consolidated revenue of €109.1 million, an increase of 36% compared to the first quarter of 2021. At constant exchange rates<sup>4</sup>, revenue moved up 33%. The key factor driving this growth was the contribution from assets that were commissioned in Argentina, Australia and France during 2021.

**Solar** revenue grew 31% compared to the first quarter of 2021 mainly as a result of the contribution from the solar assets commissioned during 2021, especially the Altiplano 200 facility in Argentina, plus various power plants in France. In Australia, revenue was boosted by higher market prices in the first quarter of 2022 than in the same period of 2021. These factors largely helped to make up for the less favorable irradiation conditions in Australia and for the impact of disposal of four solar farms in operation in France during the second half of 2021 as part of the farm-down business. Solar's contribution to Neoen's consolidated revenue stood at 46% in the first quarter of 2022, versus 47% in the first quarter of 2021.

**Wind** revenue was up 23% on its first-quarter 2021 level. This growth was chiefly the product of a positive price effect. Firstly, following the start-up of its PPA in December 2021, the Bulgana wind farm in Australia achieved a higher average selling price than in the first quarter of 2021 when the electricity generated was sold on the market in a context of low prices. Secondly, spot prices in Ireland were higher during the first quarter of 2022 than they were in the same period of 2021. Revenue growth also reflected higher output from the Bulgana plant (which was already injecting electricity into the grid in the first quarter of 2021, but was only generating at around 70% of its capacity), as well as the contribution from assets that entered operation in France during 2021 and, to a lesser extent, during the first quarter of 2022. Wind contributed 41% of Neoen's consolidated first-quarter 2022 revenue, compared to 46% in the first quarter of 2021.

**Storage** revenue almost tripled to reach €14.0 million in the first quarter of 2022. This hefty increase was largely driven by the contribution from the Victorian Big Battery, which entered operation in December 2021. During the quarter, the battery earned revenue under its System Integrity Protection Scheme (SIPS) agreement with the Australian regulator, which provides for the unlock of additional peak capacity on the existing Victoria to New South Wales Interconnector (VNI) during Australian summers. To a lesser extent,

<sup>4</sup> Based on the average exchange rate in the first quarter of 2021

the Victorian Big Battery's performance was lifted by sales of network services (FCAS) and arbitrage revenue. The Storage segment was also underpinned by the good performance of the Yllikkälä battery in Finland, which expanded its sales of network services to several markets during the first quarter of 2022 and benefited from favorable market conditions. Storage revenue accounted for 13% of consolidated revenue in the first quarter of 2022, up from 7% in Q1 2021.

During the first quarter of 2022, merchant energy revenue accounted for 18% of consolidated revenue, the same level as in the first quarter of 2021. This share notably reflected high market prices in Ireland, the Yllikkälä battery's strong performance in Finland and the contribution from the Victorian Big Battery generated by sales of network services and arbitrage.

## Portfolio at March 31, 2022: 16.3 GW, up 2.4 GW compared to end-December 2021

In MW	March 31 2022	December 31, 2021	chg.
Assets in operation	3,497	3,480	+17
Assets under construction	1,937	1,954	-17
<b>Sub-total, assets in operation or under construction</b>	<b>5,434</b>	<b>5,434</b>	<b>0</b>
Projects awarded	679	582	+97 <sup>(1)</sup>
<b>Total MW – secured portfolio</b>	<b>6,113</b>	<b>6,016</b>	<b>+97</b>
Tender-ready projects	2,015	1,731	+284
Advanced development projects	8,174	6,184	+1,990
<b>Total MW – advanced pipeline</b>	<b>10,188</b>	<b>7,914</b>	<b>+2,274</b>
<b>Total portfolio</b>	<b>16,302</b>	<b>13,930</b>	<b>+2,371</b>
<b>Early-stage projects</b>	<b>&gt; 5 GW</b>	<b>&gt; 5 GW</b>	

(1) Includes a 5 MW net adjustment of capacity

The secured portfolio stood at over 6.1 GW at March 31, 2022. In the first quarter of 2022, Neoen won 92.5 MWp in the latest government call for tenders for ground-based solar farms ("PPE2, first period"). This 92.5 MWp in capacity breaks down into seven projects with capacity ranging between 4.7 MWp and 30 MWp.

The portfolio's total capacity came to 16.3 GW at March 31, 2022, up 2.4 GW compared to at December 31, 2021, showing Neoen's consistent ability to grow its advanced pipeline of projects.

## First-quarter highlights

### Neoen wins another 92.5 MWp in solar projects in France

On March 10, 2022, Neoen announced it had been awarded 92.5 MWp in the latest call for tenders for ground-based solar farms held by the French government ("PPE2"). The 92.5 MWp is broken down into seven projects ranging from 4.7 to 30 MWp. Neoen is the majority shareholder of these projects. Most of the power plants are to be built on rehabilitated land, such as former quarries, landfill sites or fallow farmland. This approach is part of Neoen's drive to repurpose former industrial sites and develop projects that provide new opportunities for farming. The 92.5 MWp awarded in the PPE2 brings the total of photovoltaic projects won by Neoen in French government tenders in the past five years to 661.4 MWp.

## Recent events

### **Neoen innovates with grid-scale virtual battery offer, inking first contract with AGL for 70 MW**

On April 14, 2022, Neoen announced it had signed an innovative 7-year virtual battery agreement with AGL Energy, a leading Australian generator and retailer, to provide 70 MW / 140 MWh of virtual battery capacity in the New South Wales (NSW) region of Australia's National Electricity Market. The offtake gives AGL Energy the ability to charge and discharge a battery of 70 MW as and when it chooses, a highly flexible solution designed by Neoen. Neoen will leverage its 100 MW / 200 MWh Capital Battery in Canberra to provide this solution while retaining the ability to deliver network services.

### **Neoen remains in the top 2% of companies assessed by Moody's ESG Solutions worldwide**

On May 2, 2022, Neoen announced it had been awarded a 65/100 rating by Moody's ESG Solutions for the company's successful commitment to ESG issues. Neoen remains in the top 2% of almost 5,000 companies audited by the agency around the world and ranks 11th in the Gas and Electricity sector.

## Outlook

Neoen is reiterating its 2022 EBITDA target of between €360 million and €375 million and an EBITDA margin of between 85% and 90%. This EBITDA forecast takes into account net capital gains from asset disposals from the secured portfolio that the Group expects as part of the farm-down business, which will remain below 20% of full-year EBITDA.

Neoen is confirming its target of generating double-digit annual growth in EBITDA between 2022 and 2025.

Lastly, the Group is restating its target of having over 5 GW in operation during 2023 and its aim of reaching at least 10 GW in capacity in operation or under construction<sup>5</sup> by year-end 2025.

These objectives include the best estimate to date of the likely completion dates of its projects.

*This presentation contains forward-looking statements regarding the prospects and growth strategies of Neoen and its subsidiaries (the "Group"). These statements include statements relating to the Group's intentions, strategies, growth prospects, and trends in its results of operations, financial situation and liquidity. Although such statements are based on data, assumptions and estimates that the Company considers reasonable, they are subject to numerous risks and uncertainties and actual results could differ from those anticipated in such statements due to a variety of factors, including those discussed in the Group's filings with the French Autorité des marchés financiers (AMF) which are available on the website of Neoen ([www.neoen.com](http://www.neoen.com)). Prospective information contained in this presentation is given only as of the date hereof. Other than as required by law, the Group expressly disclaims any obligation to update its forward looking statements in light of new information or future developments.*

---

<sup>5</sup> Consolidated capacity on a post-farm-down basis

## Next financial reports

**First-half 2022 revenue, operational data and results:** July 28, 2022

**Nine-month 2022 revenue and operational data:** November 3, 2022

Annual general meeting will be held on 25 May 2022.

## About Neoen

Neoen is one of the world's leading independent producers of exclusively renewable energy. Neoen has over 5.4 GW of solar, wind and storage capacity in operation or under construction in Australia, France, Finland, Mexico, El Salvador, Argentina, Ireland, Portugal, Jamaica, Mozambique, and Zambia. The company is also active in Croatia, Ecuador, Italy, Sweden, and the USA. Neoen's flagship assets include France's most powerful solar farm in Cestas (300 MWp), and two of the world's largest lithium-ion batteries: Hornsdale Power Reserve (150 MW / 193.5 MWh) and Victorian Big Battery (300 MW / 450 MWh), in Australia. Neoen is targeting more than 10 GW capacity in operation or under construction by the end of 2025. Neoen (ISIN Code: FR0011675362, ticker: NEOEN) is listed in Compartment A of the regulated market of Euronext Paris.

For more information: [neoen.com](https://www.neoen.com)

---

### Investors

#### Neoen

Delphine Deshayes  
+33 6 69 19 89 92  
delphine.deshayes@neoen.com

### Press

#### OPRG Financial

Isabelle Laurent  
+33 1 53 32 61 51  
isabelle.laurent@oprffinancial.fr

Fabrice Baron  
+33 1 53 32 61 27  
fabrice.baron@oprffinancial.fr