



## Business Development Manager (M/F)

### About Neoen

Neoen is one of the world's leading independent producers of exclusively renewable energy. Neoen has 5.4 GW of solar, wind and storage capacity in operation or under construction in Australia, France, Finland, Mexico, El Salvador, Argentina, Ireland, Portugal, Jamaica, Mozambique, and Zambia. The company is also active in Croatia, Ecuador, Italy, Sweden, and the USA. Neoen's flagship assets include France's most powerful solar farm (300 MWp) in Cestas, and the world's largest lithium-ion power reserve (150 MW / 193.5 MWh storage capacity) in Hornsdale, Australia.

A player in the fight against global warming and the energy transition, Neoen's mission is to design and implement the means to produce the most competitive renewable electricity, sustainably and on a large scale. As a responsible company whose long-term vision is reflected in a strong and sustainable growth strategy, Neoen is targeting more than 10 GW capacity in operation or under construction by end of 2025.

Neoen (ISIN Code: FR0011675362, ticker: NEOEN) is listed in Compartment A of the regulated market of Euronext Paris.

For more information: [www.neoen.com](http://www.neoen.com)

In Portugal, Neoen owns a 24 MW portfolio of three solar plants in operation and more than 500 MW of solar projects under development and permitting.

### Role Purpose

Neoen is looking for a **Business Development Manager**, to be based in our Lisbon office. This is a broad-ranging and dynamic role, and the successful applicant will be responsible for the identification and contracting the land as well as obtaining the permits until construction start.

Reporting to the Managing Director for Portugal, you will be part of Neoen's growing development team and you will be tasked with progressing our greenfield portfolio of solar, wind and energy storage projects in Portugal. The role will entail the coordination of multi-disciplinary teams from our external panel of providers of planning, environmental services, electrical, solar, wind and storage analysis.

The main tasks include:

- Identifying new greenfield opportunities for solar, wind and battery storage projects
- Developing several projects, securing land lease agreements, consulting with various local stakeholders; controlling the development of projects in all the aspects
- Coordinating with all the parties involved in the projects (consultants, advisors, local authorities, grid companies, suppliers, etc.) and reporting to the Management
- Monitoring of studies
- Project Planning
- Applying for necessary permits
- Supporting the submission of offers in the case of public or private tenders
- Supporting the Construction and Asset management teams during the initial phases of the performance of the services



## Profile

- Master's degree in engineering or business administration, with specialization in renewable energy, environment, or project management
- 2 to 4 years of work experience in similar tasks
- Strong motivation to work in a complex environment; you are organized, open-minded and able to work independently; you can work on several projects in parallel
- Solid analytical skills, strong adaptability, efficiency
- Social skills, excellent oral and written expression
- Fluent in Portuguese and English, French is an asset
- Integrity, ethical standards, and sound judgement
- Leadership and team spirit
- Intellectual curiosity, passion, and self-motivation
- Driving license (you are expected to travel).

## Conditions

- Permanent contract
- Based in Lisbon
- Starting date: as soon as possible

Please send your CV and cover letter to the following address: [careers.portugal@neoen.com](mailto:careers.portugal@neoen.com)