



## Senior Business Development Manager (M/F)

### About Neoen

Neoen is one of the world's leading independent producers of exclusively renewable energy. Neoen has 5.4 GW of solar, wind and storage capacity in operation or under construction in Australia, France, Finland, Mexico, El Salvador, Argentina, Ireland, Portugal, Jamaica, Mozambique, and Zambia. The company is also active in Croatia, Ecuador, Italy, Sweden, and the USA. Neoen's flagship assets include France's most powerful solar farm (300 MWp) in Cestas, and the world's largest lithium-ion power reserve (150 MW / 193.5 MWh storage capacity) in Hornsdale, Australia.

A player in the fight against global warming and the energy transition, Neoen's mission is to design and implement the means to produce the most competitive renewable electricity, sustainably and on a large scale. As a responsible company whose long-term vision is reflected in a strong and sustainable growth strategy, Neoen is targeting more than 10 GW capacity in operation or under construction by end of 2025.

Neoen (ISIN Code: FR0011675362, ticker: NEOEN) is listed in Compartment A of the regulated market of Euronext Paris.

For more information: [www.neoen.com](http://www.neoen.com)

In Portugal, Neoen owns a 24 MW portfolio of three solar plants in operation and more than 500 MW of solar projects under development and permitting.

### Role Purpose

Neoen is looking for a **Senior Business Development Manager**, to be based in our Lisbon office. This is a broad-ranging and dynamic role, and the successful applicant will be responsible for the coordination and management the development of new projects in Portugal. **The focus will be on the Permitting and the pre-construction tasks.**

Reporting to the Managing Director for Portugal, you will be part of Neoen's growing development team and you will be tasked with progressing our greenfield portfolio of solar, wind and energy storage projects in Portugal. The role will entail the coordination of multi-disciplinary teams from our external panel of providers of planning, environmental services, electrical, solar, wind and storage analysis.

The main tasks include:

- Development and permitting of solar, wind and battery storage projects
- Coordination with internal teams: procurement, financing, legal, construction, competence center and asset management
- Stakeholder management and control of the development of projects in all the matters
- Coordination of all the parties involved in the projects (consultants, advisors, local authorities, grid companies, suppliers, etc.) and reporting to Management
- Monitoring of studies and obtention of all the necessary permits to achieve *ready to build* status
- Management of pre-construction tasks closely with risk assessments, procurement tender preparation, support to EPC negotiations and draft of technical and commercial appendices

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- Management and updating of all inputs of the financial model
- Support of the Construction and Asset management teams during the initial phases of the performance of the services.

## Profile

- Master's degree in engineering or business administration, with specialisation in renewable energy, environment, or project management
- 5 to 10 years of work experience with similar tasks; experience with construction management in renewable projects or telecom, power lines, or other public or private infrastructures will be a key differentiator in the process
- Strong motivation to work in a complex environment; you are organized, open-minded and able to work independently; you can work on several projects in parallel
- Solid analytical skills, strong adaptability, efficiency
- Social skills, excellent oral and written expression
- Fluent in Portuguese and English, French is an asset
- Integrity, ethical standards, and sound judgement
- Leadership and team spirit
- Intellectual curiosity, passion, and self-motivation
- Driving license (you are expected to travel)

## Conditions

- Permanent contract
- Based in Lisbon
- Starting date: as soon as possible

Please send your CV and cover letter to the following address: [careers.portugal@neoen.com](mailto:careers.portugal@neoen.com)